

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant <b>ARNOLD &amp; PORTER</b>		2. Registration No. <b>1750</b>
3. Name of foreign principal <b>Asociacion de Productores de Salmon y Trucha de Chile (A.G.)</b>		4. Principal address of foreign principal <b>Av. B. O'Higgins 949, Ofc. 811 Casilla 453, Central de Casillas Santiago, Chile</b>

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☒ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

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7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

N/A

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Asociacion de Productores de Salmon y Trucha de Chile promotes the general interests of the Chilean salmon and trout industry.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☒ No ☐

Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☒ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

We understand that the foreign principal is owned, controlled and financed by its Chilean member salmon and trout producer companies.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

May 3, 1991

Name and Title

William D. Rogers  
Partner

Signature

*W. D. Rogers*

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant

ARNOLD & PORTER

Name of Foreign Principal

Asociacion de Productores de Salmon y Trucha de Chile (A.G.)

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The Registrant will render advice on U.S. laws, regulations and policies and will represent the foreign principal on legal work relating to various trade matters affecting Chilean salmon exports to the United States. As set forth in the attached agreement, the fee for such representation is to be determined periodically, based on usual hourly charges and other criteria for legal fees, plus out of pocket expenses. The duration of the agreement is indefinite.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

As set forth in the attached agreement, the Registrant will render advice on U.S. laws, regulations and policies and will represent the foreign principal on various trade matters affecting Chilean salmon exports to the United States.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The Registrant may engage in political activities on behalf of the foreign principal. The Registrant's activities may on occasion include communications on behalf of the foreign principal with Executive Branch officials, officials of government agencies, and with members of the U.S. Senate and House of Representatives and staff relating to various trade matters affecting Chilean salmon exports to the United States.

Date of Exhibit B

May 3, 1991

Name and Title

William D. Rogers  
Partner

Signature

*William D. Rogers*

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**ARNOLD & PORTER**

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April 18, 1991

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By Telescopier

Francisco J. Illanes, Esquire  
Cariola y Cia.  
Los Conquistadores 1700, Piso 18  
Santiago, Chile

Re: Association of Chilean Salmon  
and Trout Producers

Dear Mr. Illanes:

Arnold & Porter will be pleased to represent the Association of Chilean Salmon and Trout Producers ("Association") on legal work relating to various trade matters affecting Chilean exports of fresh salmon to the United States, as referred to us from time to time by the Association. This letter will confirm the terms of our firm's retention by the Association and supersede any prior agreements between us.

Rick Johnson, my partner, will be the partner in charge of this matter and he will be assisted, as appropriate, by other partners and associates of the firm. In accordance with our firm's standard billing policy, we will bill the Association monthly for our actual time charges, calculated at our current standard billing rates. As you know, Mr. Johnson's current billing rate is \$275 per hour. Bill Rogers' time is charged at \$350 per hour. Our mid-level and junior associates' billing rates range from \$110 to \$200 per hour. In addition, our monthly statement will set forth charges for our out-of-pocket expenses, such as travel, telephone and the like, and our standard charges for secretarial service, duplication and the like.

Our monthly statements are payable within 30 days of receipt and we ask the Association to confirm that it has agreed to these payment terms.

In addition, our standard policy with new clients is to request an initial retainer of \$25,000 payable at the outset of the representation. We look forward to prompt receipt of this retainer from the Association.

**ARNOLD & PORTER**

Francisco J. Illanes, Requite  
April 18, 1991  
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As you know, it will be applied to our initial monthly statements. (For your convenience, I attach the information necessary for payment by wire transfer.)

We will send all our statements to you for delivery to and payment by the Association.

We have agreed that you and Mr. Johnson shall reach prompt agreement on all the work which Arnold & Porter will undertake on behalf of the Association in this initial phase and he looks forward to discussing this subject with you, and reaching agreement on our initial work plan, at your earliest convenience. We understand that the Association has preliminarily budgeted \$80,000 for this initial phase and you and I have agreed that Arnold & Porter shall not perform any work which will exceed this \$80,000 budget without your prior written approval.

We share your concern that costs be carefully controlled, and we look forward to working out a work plan.

If I have accurately set forth the terms of our agreement, I would be grateful if an authorized officer of the Association could sign and return to me a copy of this letter.

Again, allow me to thank you and the Association for this opportunity to be of service.

Best personal regards.

Sincerely,

*Richard J. Wertheimer*  
Richard J. Wertheimer

*[Signature]*  
Agreement confirmed

**Asociación de Productores de  
Salmon y Trucha de Chile (A.T.C.)**